Oklahoma Farm Bureau Insurance agent Roy Gaines traveled about 3,600 miles from July 25 to Aug. 1 and was in contact with hundreds of people.

But Roy didn't write one policy. In fact, the idea of selling insurance probably never crossed his mind as he traveled to some of the most remote areas of Nicaragua. Roy and his wife, Ann, and their 13-year-old grandson, Skyler Frizzell, and Roy's CSR, Kelli Acres, were members of the Baptist Medical Dental Mission International (BMDMI) annual pilgrimage to Nicaragua. Washington County Farm Bureau's 2008 Farm Family of the Year, Dr. Bill and Carolyn Fesler, also made the trip.

"This is my seventh year to make the trip," said Roy, who put his layman's vet skills to use and administered vaccines, wormers and vitamins to cattle, horses and dogs in the South American country. "I was just giving shots to cattle, horses and dogs for a week."

Ann, Skyler and Kelli worked under the direction of medical and dental professionals in makeshift clinics where thousands of Nicaraguans waited for hours in long lines for medical attention.

Roy and his fellow travelers from Washington County joined more than 60 people representing 11 churches from eight different states on the mission trip.

While it was his seventh trek to Nicaragua, the most recent trip had a distinct Farm Bureau flavor.



ome time before the group was scheduled to depart, Roy contacted fellow agents in northeastern Oklahoma to ask for their help. He asked them to donate money to help purchase the veterinary supplies that would be used on the week-long trek to the rugged mountainous areas of Nicaragua.

"Fourteen sent money to buy the medical supplies. This was the first time I asked other agents to help and they responded. It was a good Farm Bureau effort on the team. The vaccines and supplies were paid for in total by other Farm Bureau agents," said Roy.

The money agents donated was used to purchase Ivomek, blackleg and anthrax vaccines, B complex vitamins and rabies vaccines. Some of the animal medical supplies were purchased in the states. Members of the mission team transported products that required refrigeration, others were shipped and some were purchased in Nicaragua.

The entire group met in the capital city of Managua before departing on the mission trips. Groups took bottled water along since the local water supply can't be consumed. They also cooked all their own meals, with some serving 100 meals three times daily.

Roy and three others on the animal team traveled to the most remote areas of the country to locate the people with cattle and even stayed in the native villages while they were there.

"The people there are very, very friendly. They're glad to see us. "They're very, very poor," said Roy. In fact, 80 percent of the population lives on less than \$2 per day.



"Most of them live in a one-room hut with a dirt floor," he added.

His team always traveled with an interpreter, and on this trip a 19-year-old Nicaraguan female vet student accompanied them.

Roy said all the cattle are Brahman crosses, and are "pretty wild." Despite the cattle being a beef breed, he said the Nicaraguans also milk the animals.

"They tether them to milk them," he said. "All the cattle we treated were roped by people on foot and snubbed up to post or tree to be vaccinated."

Roy said parasites "are the main problem there. They're rampant, in both cattle and people."

He was not sure of the exact parasite, but described it as a grub-like organism that makes large knots on the animals' sides.

"The Ivomek we gave in vaccine form kills the parasite. We took a lot of supplies. We have to take everything we give."

He estimated that his group dosed several hundred head of cattle along with many dogs and horses. Horses are important to the locals, since they serve as their main form of transportation.

"You always had to be ready in case the federales showed up," said Roy. "We always try to have a local vet travel with us in case the federales show up. The government checks (the vaccines) to make sure they are not dated."

He said the interior mountains where his group spent most of its time contain spectacular scenery.









Counterclockwise from far left:

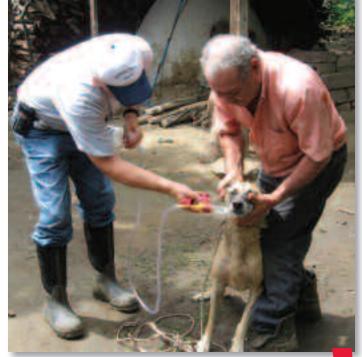
Skyler Frizzell, 13-year-old grandson of Roy and Ann Gaines, writes down information from a blood pressure check at a makeshift clinic in Nicaragua.

Hugh crowds lined up outside temporary medical facilities set up in local schools to see medical and dental professionals.

Horses were tied and waited nearly all day while their owners were lines for medical and dental treatment.

While skilled professionals made the trip to Nicaragua, a flashlight still came in handy for this tooth extraction. Dentists on the team pulled more than 200 teeth during the week-long mission trip.

Ann Gaines, wife of Washington County agent Roy Gaines, paused a moment from her pharmaceutical duties to pose with these two young girls.





From bottom to top:

Cattle wait on a mountain path in Nicaragua to be vaccinated. Despite the animals being a Brahman cross for beef production, the locals also milk them.

Washington County Farm Bureau agent Roy Gains (dressed in solid blue) prepares to vaccinate a Brahman cross tethered to a post.

Roy Gaines vaccinates a dog on the streets of Santa Lucia, Nicaragua.

"It's a beautiful country. . .just the government and the weather conditions have ruined it as far as being an agricultural producer."

Currently, most agriculture in the country is small-scale and labor intensive but livestock and dairy production have seen steady growth over the past decade in Nicaragua.

"I have noticed improvements," said Roy, looking back over his seven visits.

hile he did not provide medical treatment to humans, he said that the medical team probably saw more than 4,000 people in three days at one clinic set up in a very rural area. Dr. Fesler, Roy's Washington County neighbor, retired from a family medical practice in 2006 and he and his wife have a cow and goat herd now. The doctor comes out of retirement two or three times each year to travel to Nicaragua.

"I got involved because one of the guys (Dr. Fesler) that heads up our team is from our church here."

While the mission trip is focused on the medical and dental needs of the rural Nicaraguans plus the care of their livestock, several tons of clothing were passed out to those visiting the medical clinics on the recent trip. The group also distributed rice and beans -a local staple - to those coming through the clinics.

"It's unbelievable how well everything works," Roy concluded.



Joint Privacy Notice

On Behalf Of: Oklahoma Farm Bureau Mutual Insurance Company and AgSecurity Insurance Company. When you see the words we, us, or our within this Joint Privacy Notice, you should understand that those words include Oklahoma Farm Bureau Mutual Insurance Company and AgSecurity Insurance Company.

Our Commitment To Safeguarding Your Privacy

This Joint Privacy Notice is being provided to you to inform you of our practices and procedures regarding the sharing of non public personal information. Non public personal information is personally identifiable financial information about you, your family, or your household that we may obtain directly from you, that we may obtain as a result of our business dealings with you, or that we may obtain from any other source.

We do not engage in the practice of disclosing your non public personal information to nonaffiliated third parties other than, as necessary, to provide quality insurance services to our customers. For instance, we do not sell your name, address or telephone number to telemarketers or to direct mail solicitors. We do not engage in "list-selling," and we do not offer your personal information to publishing houses, retailers, or coupon companies.

During the continuation of our customer relationship with you, we will also provide you with a copy of this Joint Privacy Norice at least once during each calendar year as part of a regular mailing, such as within a billing or a renewal notice or with a policy and at any time that you request in writing a copy of this Joint PrivacyNotice. Further, because of federal and state laws, regulations and business practices can change at any time, we may revise this Joint Privacy Notice accordingly. Once you cease to be a policyholder, we will stop sending you annual privacy notices.

Information We May Collect & Use

During the course of reviewing your application for insurance coverage and deciding whether or not to underwrite the insurance policy for which you have applied, and, if we issue you a policy, during the course of providing services to you as required by the policy, we collect and evaluate information from the following sources:

 Information we receive from you on applications or other forms;

 Information about your transactions with us, our affiliates or others;

 Information we receive from consumer reporting agencies; and

 Information we receive from state or federal agencies.

It is important for us to collect and use this information to properly provide, administer and perform services on your behalf. We could not provide optimum service to you without collecting and using this information.

Information We May Disclose

We regard all of your personal information as confidential. Therefore, we do not disclose any non public personal information about our customers or former customers to anyone except as permitted by law. In the course of conducting our business dealings, we may disclose to other parties certain information we have about you. These disclosures are only made in accordance with applicable laws, and may include disclosures to reins users, administrators,



service providers, consultants and regulatory or governmental authorities. Furthermore, certain disclosures of information will be made to your Farm Bureau personnel authorized to have access to your personal information for the purpose of administering your business and providing services to you.

We may disclose the following categories of information to companies that perform services on our behalf or to other financial institutions with which we have joint marketing agreements:

 Information we received from you on applications or other forms, such as your name, address, Social Security number, county Farm Bureau membership number, assets, income and beneficiaries;

 Information about your transactions with us, our affiliates or others, such as your policy coverage, premium, loss history and payment history; and

 Information we receive from a consumer reporting agency, such as your creditworthiness and credit history.

We may disclose non public personal information about you to the following types of third parties:

 Financial service providers, such as life insurers, automobile insurers, mortgage bankers, securities broker-dealers, and insurance agents;

 Non financial companies, such as retailers, direct marketers, airlines, and publishers; and

 Others, such as nonprofit organizations.
 These entities with which we share personal information are required to maintain the confidentiality of that information. We do not authorize these parties to use or disclose your personal information for any purpose other than for the express purpose of performing work on our behalf or as required or permitted by law.

How We Maintain The Confidentiality & Security Of Your Information

We carefully restrict access to non public personal information to our employees, our independent contractor insurance agents, our service contract providers, and our affiliates and subsidiaries. The right of our employees, our independent contractor insurance agents, our service contract providers, and our affiliates and subsidiaries to further disclose and use the information is limited by our employee handbook, agent's manual, applicable law, and nondisclosure agreements where appropriate. We maintain physical electronic, and procedural safeguards that comply with federal and state law to guard your non public personal information.

Your Opt-Out Right

We reserve the right to disclose non public personal information about our customers to a nonaffiliated third party. However, if you prefer that we not disclose nonpublic personal financial information about you to nonaffiliated third parties, you may opt out of those disclosures, that is, you may direct us not to make those disclosures (information sharing which is permitted by law includes sharing information with our affiliates and non-affiliates about our transactions or experiences with you for business, administrative and other legal purposes).

If you wish to opt-out of disclosures to nonaffiliated third parties, you may choose one of the following options:

 Complete the opt-out form on our web-site located at okfarminsurance.com OR

 Mail or Fax the attached opt-out form to us. Fax # 405-523-2581.

Your opt-out form must reach us within 30 days of your receipt of our privacy notice. Your opt-out request will take effect on the 7th day following receipt of your request, to allow for notification to all applicable affiliated or nonaffiliated third parties. If you share your account with another person, either of you may opt-out of disclosures (other than disclosures permitted by law) for both of you. Please indicate on the Opt-Out Notice form if you are opting-out for one or both of you.

Conclusion

If you have any questions or comments concerning this Joint Privacy Notice or our privacy standards and procedures, please write us at Post Office Box 53332, Oklahoma City, Oklahoma 73152-3332. Our functional regulator is the State of Oklahoma, Department of Insurance. If we cannot resolve your concerns or answer your questions, feel free to contact our regulator.

This Joint Privacy Notice describes our company's privacy policy and practices in accordance with the Gramm-Leach-Billey Act, 15 USC §6801, and with various state-specific privacy/financial information laws and regulations in the states in which our company does business.

Copyright¹ 2009 Oklahoma Farm Bureau Mutual Insurance Companies

2501 N. Stiles, Oklahoma City, OK 73105

OPT-OUT NOTICE

I prefer that you do not disclose nonpublic personal financial information about me to noraffiliated third parties, (other than disclosures permitted by law, which include sharing information with our affiliates & nonaffiliates about our transactions or experiences with you for business, administrative and other legal purposes). In order for an opt-out notice to be valid, all *required information must be completed.

Clip & mail this form to: OFBMIC, c/o Opt-Out Notice P.O.B. 53332 • Oklahoma City, OK 73152-3332

*Name: ______

*Phone Number: ______
*Address: ______
*City:_____
*Email: ______
*Policy Number: ______
*Membership Number: ______



all in Oklahoma brings with it the invitation to turn on the oven and bake some of your favorite treats. And one storied dessert has the ability to beckon people of all ages with its friendly, inviting reputation: the cookie.

You know them: warm, gooey, mouthwatering morsels loaded with melting chocolate or soft, inviting raisins. The smell fills a kitchen and a home, beckoning family members to the tasty morsels. Kids and adults alike jump at the chance to sit down at the table with a tall glass of milk and share a plate full of the snack, fresh from the oven.

It is this allure that the Buss family of Garfield County tapped into to create a sweet business selling frozen cookie dough that is sure to please even the most discriminating cookie aficionado.

The Busses use a time-honored family recipe to craft the delicious delectables. The story starts with the name the cookie dough bears – Grandma Opal.

"She had to bake me a batch of cookies to give me the recipe," Tami Buss said of her 89-year-old grandmother. "She does everything by dashes and smidges."

The Busses currently produce two flavors based on Tami's grandmother's recipes, classic chocolate chip and oatmeal raisin.

Grandma Obal's

Portmeal Raisin

Grandma Opal's cookie dough is the result of a farm family looking

Nutrition Facts

An Oklahoma Farm Bureau family blends a family recipe with Oklahoma-grown wheat for a tasty enterprise.

Author and Photographer: Dustin Mielke

Previous page: Freshly baked oatmeal raisin and chocolate chip cookies are a tempting treat for anyone who enjoys a good cookie. Grandma Opal's cookie dough is available in a three-pound tub (left) or a 15-ounce box of 12 pre-portioned cookies.

Below: The Buss family brings Grandma Opal's cookie dough from their north central Oklahoma fields to your plate. From left to right: Bo, 8; David; Tami; Tucker, 10; Kearstin, 17.

CAPTIVA ISLAM.

to diversify its operation by adding value to an Oklahoma agriculture staple – hard red winter wheat. The family of five grows more than 800 acres of the venerable crop in addition to alfalfa, summer crops and a herd of commercial ewes. However, David Buss wanted a way to capture more value from his wheat, rather than marketing it in the traditional way and allowing other people to realize that profit.

"We wanted to add value to what we grow here in Oklahoma," David said. "It's packaged here in Oklahoma and everything is done in-state."

The dough uses Oklahomasourced hard red winter wheat. The Busses use their own wheat when possible, and wheat from Shawnee Mills supplements the family's supply.

"We started using our own wheat, but we had a year with no wheat crop due to a drought," David said. "Now we just make sure it's Oklahoma hard red winter wheat."

The Busses pride themselves on making a cookie that they are excited to feed their own children, Kearstin, Tucker and Bo.

"When we started, we wanted something that we felt would be healthy for our kids," Tami said.

"Our ingredient label is pretty short because of the butter and eggs," David said. "It doesn't have any preservatives or oils or shortenings. It's quality ingredients you can pronounce."

David said the whole wheat, butter, eggs and lack of preservatives help make the cookie a healthy alternative to options produced by larger food companies. The dough is frozen to keep it fresh, since there are no preservatives. The Busses have made cookies from dough that was kept frozen for three years.

David said butter makes for a soft, melts-in-your-mouth texture. Even after sitting out on a countertop or any other place in the open, the cookies are moist and chewy.

"When they open a package, it will look darker because of the whole-wheat flower," David said of the dough's color. "Of course, it will be just a little bit grainer because it's whole wheat."

The cookies retain their dark color when cooked, unless the snacks are baked in a

convection oven. At first glance, it's easy to think that the person who baked the cookies possesses less than optimal cooking skills.

But it's the Oklahoma-grown winter wheat that makes these cookies stand out from the crowd.

he Busses got their start by stone-grinding their own wheat into flour and selling it at farmers' markets. Tami had the idea of selling her grandmother's cookies, so the Busses created a dry cookie dough mix for people to prepare and bake in their own homes. However, the family wanted to offer a more convenient



Top: The pre-portioned frozen cookie dough comes ready to place on a baking sheet and put in the oven. This, the oatmeal raisin variety, takes 12 to 15 minutes to bake. A scoop-it-yourself variety is also available.

Bottom: Grandma Opal's oatmeal raisin cookies fresh from the oven, ready to be enjoyed.

option for enjoying the time-tested recipe.

"We had been grinding the flour and we had a dry cookie mix," Tami said. "However, the cookie mix wasn't convenient enough, so we needed something that was pre-made. We went to OSU and they helped us take the dry cookie mix recipe and turn it into dough."

The Busses worked with food engineers and marketing specialists at the Robert M. Kerr Food and Agricultural Products Center at Oklahoma State University.

"The first time we converted the recipe to volume, it didn't turn out right," David said. "It wasn't an instant hit. It took quite a few times of trial and error and OSU's help to get the cookie dough to turn out."

The center also helped the family design packaging and develop necessary nutritional information. The Busses still work with the center as their brand continues to grow.

"OSU's FAPC center is a world of knowledge," David said. "We did everything from labeling to nutrition – they helped with everything."

Once the proper mixture was created and the packaging was ready, the Busses started producing and marketing the dough.

A co-packer prepares,

packages and freezes the dough while the Busses supply the flour, which they grind. David picks up the finished product to distribute to customers, which range from grocery stores to schools. In 2008, the Busses sold approximately 8,000 pounds of dough.

To get the product into the hands of

potential customers, the Busses spend a lot of time doing "demos," where they give people cookies to try. Grandma Opal's cookies are also

baked by the Oklahoma Wheat Commission in their always-popular convection oven at many agricultural trade shows. David said the cookies' taste immediately grabs people's attention.

"People can't believe the taste when they try one that's 100 percent whole wheat," David said. "It shocks them that it tastes so good."

"People say that it's the best oatmeal raisin cookie that they've tasted, or it's the best chocolate chip cookie," Tami said. "I don't think we've ever had a negative response."

At the 2009 Enid Farm Show, David handed out more than 4.000 cookies in about a day and a half. The Busses attend regional and statewide events to give out samples.

While traveling with the Wheat Commission or baking cookies in a grocery store's convection oven provides an easy and reliable way to bake samples, David said preparing for a demo sometimes brings the family together in their home kitchen.

"If we have to do a lot and there's no oven available, we'll bake them the day before," David said. "We'll have to bake at home, like for the American Dietetic Association. We'll bake 300 to 400 the day before."

"Nobody volunteers to bake cookies anymore," David said jokingly of his family.

David says a lot of legwork is required to earn the cookies a place on store shelves or on school menus. Traveling and promotion takes away precious time from the farm family's already packed schedule.

Grandma Opal's cookie dough is currently available for grocery

shoppers at Jumbo Food stores and United Supermarkets in Enid. Baked cookies are also featured in several school districts around the state, as well as at the Laughing Tomato restaurant in Norman on the campus of the University of Oklahoma.

Tawnya Carter, manager of the Laughing Tomato, said students enjoy the cookies. The restaurant served about 60 cookies a day in the first weeks of the 2009 fall semester.

"They actually look like a homemade cookie," Carter said. "I think that's why some kids really like them – they remind them of home."

hen you get the cookie dough into your own kitchen, the cookies quickly and easily transform from dough to delicious.

The dough comes in two different forms - pre-portioned single-cookie servings and a ready-to-scoop tub. The single-portion dough is ready for the customer to put on a cookie sheet and pop in the oven. Consumers can buy a 15-ounce box containing a dozen preportioned cookies. For food services, the Busses offer a 15-pound box with 192 servings.

A three-pound tub is also available. Customers simply scoop out the amount of dough they want for each cookie. David suggests rolling the dough into balls for optimal results.

After a quick 10 to 15 minutes in the oven, depending on the flavor and your oven, the cookies are warm, moist and ready to eat - just be careful not to burn your hands on a hot, fresh cookie. The treats are

easy enough to make for even the most baking-challenged among us.

To paraphrase a famous quote, writing about cookies is like dancing about art. How do the cookies taste? It's everything that people enjoy in a home-made cookie, without the need to break out the flour and mixing bowls.

It's easy to see why the Busses have people tell them it's the best cookie they've ever tasted. They are moist, flavorful and brimming with down-home deliciousness. And if you enjoy bypassing the baking and eating cookie dough, the uncooked product doesn't disappoint.

With a taste so good, what's next for David, Tami and family?

"The next step would be getting it distributed on a bigger level and getting people aware of it through demos," David said. The Busses hope to add more distribution deals that would get their dough distributed throughout Oklahoma and beyond.

They are also focusing on even more schools and grocery stores. Eleven schools are adding

Grandma Opal's cookies to their menus for the first time in the fall of 2009.

The Busses are also working with FAPC at OSU to increase the amount of whole grain in the cookies. David said they are aiming for an

entire serving of whole grain per cookie.

The passion that this family has for their product is evident in their faces when they tell you about the time and dedication they've invested into Grandma Opal's cookie dough.

It is a product seemingly everyone can feel good about. Oklahomasourced wheat, no preservatives, real eggs and butter, and a tempting flavor all add up to a cookie that doesn't have much of a chance at lasting very long in a house with even a casual cookie enthusiast.

Now all you need to do is find a box or tub of Grandma Opal's dough, pop it in the oven for a quick bake, and as the instructions on each box read. "Let cool and enjoy with a glass of milk."

For more information on Grandma Opal's cookie dough, contact the Buss family by phone at (580) 684-7700 or by e-mail at upperredfork@pldi.net.

David Buss shows a sampling of cookies baked from Grandma Opal's cookie dough in one of the family's wheat fields near Hunter; Okla. The Buss family uses its own hard red winter wheat and other Oklahomasourced wheat to make a healthier cookie.



Made of 1" steel tubing with chrome steel blade for cutting strings, shrink or net wrap. Hook on reverse side for pulling strings loose from bale, even when ice covered or embedded.



It's deer season, which means it's Ranch Hand Season





WISCONSIN CHEESE!

Sponsored by Wisconsin Farm Bureau, distributed by Jim's Cheese Pantry Inc.

Order #	Quantity	Wisconsin Cheese Variety	Delivered Cost / Box	Total Cost
91-1		Sharp Cheddar – 4-1 lb./box	\$31.00	
91-2		Aged Cheddar – 4-1 lb./box	\$30.00	
91-3		Colby Cheese – 4-1 lb./box	\$29.00	
91-0		Co-Jack – 4 –1 lb./box	\$30.00	
91-5		Variety Pack (1 each of the above)	\$31.00	
60		Aged Cheddar – 5 lb. wheel	\$34.50	
-80		Baby Swiss – 4 lb. round	\$36.90	
9773		Variety of Spreads: 1 lb. each of Sharp Cheddar, Bacon Cheddar, Horseradish and Port Wine	\$30.00	
2605		Gift Box: (10 oz. Aged Cheddar, 10 oz. Colby, 10 oz. Brick, & 2-12 oz packages all-Beef Summer Sausage)		
hipped Direct by UPS to the Address Provided Below. Allow 10-14 days for shipping.)			Total Order:	

Please make check payable to Jim's Cheese Pantry Inc., and Mail

to: 410 Portland Rd. Waterloo, WI 53594, Attn: Farm Bureau. Any questions please call 877-478-0444, Fax: 920-478-2320. First-time Customer names will be added to our mailing list and you will receive our "complete line" order form each time an order is placed.

Name:

Street:(No PO Box)

City: State: Zip Code:

Telephone Number:

County:

Order by Dec. 5, 2009 for Christmas Delivery . Offer expires April 30, 2010



Unique Oklahoma real estate firm run by farmers

"When the series of the series

"We're not real estate guys that happen to farm a little, we're farmers who have real estate licenses. From a cultural and historical standpoint, we're simply farmers."

Terrel founded his company in 2004. It specializes in land and mineral sales and is dedicated to supporting the cultural values of the family farm.

"The company's foundation is built on the belief that their success is a direct result of the trust and support of the landowner," he explained. "As a company, we realize that our success is mostly dependant upon the farmer's opinion of our business practices.

"Anyone from a rural farm community knows that the impressions of the local community carries a lot of weight with your business' success. So, we try to always have the farmer's best interest at heart."

Terrel's philosophy for the company apparently is reaping dividends. The firm opened a Texas office in San Antonio on Aug. 1, with plans to cover all of Texas. Future expansions for Hunting Country's market include Missouri office locations in 2010 in the central region of the U.S.

Right: Eddie Smith, left, and Shane Terrel check some of the listings of Hunting Country Real Estate. The Alva-based firm is operated by farmers, and specializes in agricultural land and mineral sales.

Below: After a successful local land auction, Hunting Country Real Estate and Auction associate Eddie Smith presented this check to Burlington FFA on behalf of the company. This is one way the company strives to support the future of family farms.





He said the market the company has created over the past five years has allowed "us to help farmers continue their operations in many ways.

"First realize that normally, the best land for hunting purposes tends to be the least favorable to most farm operations. The marginal land with limited production potential often has the best quality hunting habitat."

Terrel said his company has sold a lot of the marginal farmland for hunting for prices "close to what the best quality farm land sells for. "We have also sold a lot of oil and gas minerals, the income from which has allowed our farmers to eliminate most of their debt and continue farming with less risk."

Hunting Country has generated more than \$60 million in sales over the past four years.

"The biggest reward for us is that a portion of our sales have created a financially lifechanging experience for our clients (farmers).

"Most of our sellers are selling because of appreciated land values, but the few who had to sell, or those without any choice are the most memorable. When their hopes were to merely clean up the debt, we managed to go above and beyond their expectations by selling to a non-resident recreational market on the surface acres and a large portfolio of corporate mineral buyers on the sub-surface acres."

Terrel said since he and his associates are actively involved in farming, they are knowledgeable about USDA farm programs and how those programs can compliment the habitat and add value to land.

The company is "built on rural values," and the foundation is built on the belief that "it is the support of the landowner which allows us to realize major growth potential in our endeavors. Our success is due to the trust that farmers and ranchers have placed in our ability to market their land."

Terrel said his company also offers auction services.

One of the company associates is Eddie Smith, the longtime state supervisor of agricultural education and FFA advisor who retired from that position about two years ago.

To learn more about Hunting Country, visit its website www/huntingcountry.net

40 • Oklahoma Country • Fall 2009

Cunninghams receives 2009 Leonard Wyatt Award

he Samuel Roberts Noble Foundation presented Murray County Farm Bureau members Jack Cunningham and Jack "Jackie" Cunningham Jr. with the 2009 Leonard Wyatt Memorial Outstanding Cooperator Award during a special presentation at the Southern Plains Beef Symposium.

The Leonard Wyatt Memorial Outstanding Cooperator Award is given annually to one of the 1,700 farmers and ranchers who work with the Noble Foundation's Agricultural Division. As part of its mission, the organization provides farmers, ranchers and other land managers – called cooperators – with consultation services and educational programs in an effort to help them achieve their financial, production, stewardship and quality-of-life goals.

Criteria for the Leonard Wyatt Memorial Outstanding Cooperator Award is based on accomplishments within the farmer's or rancher's operation, their community service and their willingness to assist other farmers and ranchers, said Billy Cook, senior vice president and Agricultural Division director.

"Jack and Jackie Cunningham have the work ethic, the know-how and the flexibility that makes them great stewards of the land," said James Locke, soils and crops consultant. "The Cunningham ranch is what a true family farm is all about."

The Cunninghams moved from the Kerrville-Junction area in Texas, to Springer, Okla., in August 1981. When they came to Oklahoma, they had 70 registered cows, five registered herd bulls and 31 head to sell.

"We contacted the Noble Foundation in December 1981. Our biggest need was to learn how to farm and ranch in a totally different environment," Jack Cunningham said. "The Noble Foundation consultants specifically helped us focus on pasture and cropland fertilization, and weed and brush control. It made an immediate difference in our operation."

The Noble Foundation consulting team brought the Cunninghams a wealth of information about soil and forage analysis, stocker cattle health and feeding programs, cattle marketing, pasture management and rotational grazing, as well as weed and insect management. Noble Foundation agricultural economists further assisted in developing recordkeeping systems and risk management tools.

"The Noble Foundation's assistance has



The Samuel Roberts Noble Foundation presented Murray County Farm Bureau members Jack Cunningham and Jack "Jackie" Cunningham Jr. the Leonard Wyatt Memorial Outstanding Cooperator Award. The father-son duo received the 2009 award during a special presentation at the Southern Plains Beef Symposium.

meant a great deal to us," Cunningham said. "We've partnered with them for almost 30 years – through the good times and the bad – and I know we wouldn't be where we are without them."

The Cunninghams are involved in their church and the Sulphur Roundup Club. Their cattle industry involvement includes membership in the Oklahoma Cattlemen's Association, Texas and Southwestern Cattle Raisers Association, National Cattlemen's Beef Association, Carter County Cattlemen's Association and the Murray County Cattlemen's Association.

"Jack and Jackie provide assistance to their fellow producers, helping them develop their business and finding ways to improve their farm or ranch," Locke said. "Their willingness to share is one of their greatest attributes."

As the winners of the Leonard Wyatt Memorial Outstanding Cooperator Award, the Cunninghams receive a plaque and belt buckles. Their names will be placed on a permanent plaque that is displayed in the Agricultural Division Building lobby.

Safe use of propane on the farm encouraged

The nearly 80 percent of U.S. farms using propane as an energy source, safety is an important aspect of propane's role in the agricultural industry.

"Propane is a good alternative fuel for many of our farms and citizens with homes in rural areas. It is relatively economical and readily available," said Oklahoma Farm Bureau Safety Services Director Justin Grego.

"Propane is a reliable energy source with several built-in safety properties. It is nontoxic and nonpoisonous, so it does not contaminate aquifers or soil. Propane cannot be ingested because it is stored as a pressurized liquid that vaporizes when released from the tank."

However, he said it is important for those using propane to recognize that the fuel can present dangers. He offered these tips for using propane:

• Learn what propane smells like. Propane retailers have access to consumer safety education brochures that include a scratch-



Propane tanks can be found on many farms and at homes in rural areas. Propane is a good alternative fuel, but can present dangers.

and-sniff feature to help you recognize its distinctive odor.

• If you detect a gas leak, immediately put out all smoking materials and other open flames, evacuate everyone from the structure or area by moving upwind (away from the leak), turn off the main gas supply valve on your propane tank if it is safe to do so, and call 911, your local propane provider or your local fire department from a neighbor's telephone. Do NOT operate lights, appliances, telephones, or cell phones in an area where you suspect gas could be present.

• Know where gas lines are located, so you won't damage them when digging or working in the yard or around the farm.

• Follow manufacturer recommendations for proper propane equipment and appliance maintenance, and always ensure maintenance is performed by a qualified technician.

• Never try to modify or repair valves, regulators, connectors, controls or other parts of any appliance, cylinder or tank. Doing so creates the risk of a gas leak.

• Do not smoke or have any ignition sources, such as flames or spark-producing electrical tools, in the area while handling or transporting cylinders.

• Never store small propane cylinders, such as those commonly used for barbecues, indoors or in an enclosed area such as a basement, garage, shed or tent.

• Don't store cleaning fluids, oil-soaked rags, gasoline or other flammable liquids near a gas-burning appliance where vapors could be ignited by the pilot light.

• Ask your local propane dealer for more information on the safe use and handling of propane on your farm and in your home.

"The entire agricultural industry needs to increase awareness of safe work habits on our nation's farms," said Grego. "If owners and operators will simply take basic precautions it will help ensure the safety of the farmers who make such a large contribution to our food supply and economy."



OKMULGEE COUNTY OPENS NEW OFFICE

kmulgee County Farm Bureau celebrated the grand opening of its new office at 610 East 6th Street in Okmulgee on June 16. County President Larry Harvey welcomed guests and the Women's Committee provided refreshments. Joining Harvey for the traditional ribbon-cutting ceremony were county and state Farm Bureau leaders and staff, Oklahoma Representatives Steve Kouplen and Jerry Shoemake, Okmulgee Chamber of Commerce representatives, a county commissioner and the mayor. The county broke ground for the new building during Farm Bureau Week in February 2008, and construction was completed to facilitate the move-in process in February 2009. The brick structure is about 6,000 square feet, and is located on the main gateway to downtown Okmulgee. The county occupies half of the new complex and leases the remainder to the Western Sun Credit Union.



Safety Seminar

ore than 30 teenagers from across Oklahoma attended the 42nd annual Oklahoma Farm Bureau Safety Seminar. The June 15-17 seminar, held on the Tatanka Guest Ranch outside of Chandler, provided an opportunity for teenagers to receive specialized instruction on a variety of safety topics, ranging from farm safety to autotrain safety and from electrical safety to fourwheeler safety plus Farm Bureau's DUI Prevention Program. The group also spent a day on the ROPES Course near Stillwater to learn the importance of team building. The teenagers also enjoyed an evening at Oklahoma City's Frontier City amusement park. Drake Rice, with operation Lifesaver Oklahoma, is pictured here with some of the charts he used to illustrate the dangers of railroad crossings.

Members' son earns dairy scholarship

yle Langley, son of Adair County Farm Bureau members Mike and Shandra Langley of Westville, has been awarded a scholarship by the Midwest Dairy Association.

The Ozarks Division of the dairy association presented the \$500 academic scholarship through its 2009 educational program. The education program is an initiative that helps dairy farm families with the expense of college.

Kyle plans to attend Northwestern State University and will study engineering.

"Dairy farmers value checkoff programs that encourage innovation and strive to increase demand and consumption of dairy products," said Stacy Dohle, industry relations manager for Midwest Dairy Association. "They are dedicated to supporting the education of youth from dairy backgrounds. The educational program is an excellent way for dairy farmers to help support the future of agriculture."